

Local Association	2021 YTD # Sales	2020 YTD # Sales	21-20 YTD % Change	2021 YTD Avg Price	2020 YTD Avg Price	21-20 YTD % Change	2021 Jul Sales	2020 Jul Sales	21-20 % Change	2021 Jul Avg Price	2020 Jul Avg Price	21-20 % Change
Ann Arbor Area Board of REALTORS®	2,823	2,333	21.00%	\$391,409	\$335,132	16.79%	507	592	-14.36%	\$401,924	\$341,925	17.55%
Antrim Charlevoix Kalkaska Association of REALTORS®	327	267	22.47%	\$342,374	\$293,974	16.46%	67	75	-10.67%	\$344,404	\$338,085	1.87%
Battle Creek Area Association of REALTORS®	1,044	782	33.50%	\$187,105	\$154,567	21.05%	0	0	0.00%	\$0	\$0	0.00%
Bay County REALTOR® Association	615	572	7.52%	\$142,212	\$120,008	18.50%	123	152	-19.08%	\$138,094	\$130,172	6.09%
Branch County Association of REALTORS®	220	218	0.92%	\$212,008	\$139,971	51.47%	35	64	-45.31%	\$221,960	\$160,316	38.45%
Central Michigan Association of REALTORS®	710	551	28.86%	\$158,537	\$139,137	13.94%	100	135	-25.93%	\$191,014	\$153,925	24.10%
Clare-Gladwin Board of REALTORS®	198	171	15.79%	\$152,008	\$123,114	23.47%	113	115	-1.74%	\$179,061	\$127,519	0.00%
Detroit Board of REALTORS®	2,033	1,817	11.89%	\$102,478	\$77,217	32.71%	339	391	-13.30%	\$110,897	\$81,627	35.86%
Eastern U.P. Board of REALTORS®	410	298	37.58%	\$148,954	\$134,431	10.80%	77	82	-6.10%	\$174,135	\$132,304	31.62%
Emmet Association of REALTORS®	426	403	5.71%	\$469,262	\$436,807	7.43%	88	137	-35.77%	\$482,291	\$548,169	-12.02%
Genesee County	3,396	2,890	17.51%	\$192,956	\$166,907	15.61%	532	701	-24.11%	\$205,666	\$185,616	10.80%
Grand Rapids Association of REALTORS®	7,262	7,435	-2.33%	\$294,995	\$261,587	12.77%	1,145	1379	-16.97%	\$299,787	\$270,552	10.81%
Greater Kalamazoo Association of REALTORS®	2,655	2,421	9.67%	\$254,756	\$215,389	18.28%	509	551	-7.62%	\$279,090	\$234,508	19.01%
Greater Lansing Association of REALTORS®	3,891	3,360	15.80%	\$211,437	\$195,903	7.93%	673	729	-7.68%	\$224,510	\$204,469	9.80%
Greater Shiawassee Association of REALTORS®	175	178	-1.69%	\$143,020	\$134,019	6.72%	39	38	2.63%	\$155,936	\$126,759	23.02%
Greater Wayne County	7,168	6,353	12.83%	\$240,420	\$204,766	17.41%	1,203	1545	-22.14%	\$257,036	\$227,958	12.76%
Grosse Pointe	510	461	10.63%	\$416,604	\$373,662	11.49%	73	128	-42.97%	\$415,535	\$425,402	-2.32%
Hillsdale County Board of REALTORS®	254	230	10.43%	\$157,837	\$152,406	3.56%	38	57	-33.33%	\$149,175	\$152,564	-2.22%
Huron County	66	68	-2.94%	\$140,946	\$152,241	-7.42%	12	20	-40.00%	\$110,150	\$161,010	-31.59%
Jackson Area Association of REALTORS®	1,459	1,170	24.70%	\$197,398	\$175,357	12.57%	253	279	-9.32%	\$209,310	\$205,858	1.68%
Lapeer County	590	526	12.17%	\$268,446	\$231,327	16.05%	89	135	-34.07%	\$281,632	\$244,193	15.33%
Lenawee County Association of REALTORS®	385	371	3.77%	\$213,350	\$189,747	12.44%	144	165	-12.73%	\$209,262	\$205,152	2.00%
Livingston County	1,478	1,452	1.79%	\$382,146	\$324,632	17.72%	284	369	-23.04%	\$401,330	\$339,250	18.30%
Oakland County	9,281	8,071	14.99%	\$395,420	\$329,131	20.14%	1,627	2080	-21.78%	\$407,657	\$352,333	15.70%
Macomb County	6,002	5,115	17.34%	\$260,911	\$220,412	18.37%	1,086	1274	-14.76%	\$279,617	\$241,394	15.83%
Mason-Oceana-Manistee Board of REALTORS®	671	604	11.09%	\$245,590	\$192,727	27.43%	129	137	0.00%	\$265,804	\$207,822	27.90%
Midland Board of REALTORS®	666	635	4.88%	\$211,394	\$185,728	13.82%	143	136	5.15%	\$229,891	\$195,672	17.49%
Monroe Down River Association of REALTORS®	1,026	961	6.76%	\$212,380	\$187,775	13.10%	193	223	-13.45%	\$212,132	\$195,317	8.61%
Montcalm County Association of REALTORS	410	399	2.76%	\$199,356	\$166,087	20.03%	65	97	-32.99%	\$208,792	\$171,689	21.61%
Northeastern Michigan Board of REALTORS®	613	435	40.92%	\$160,284	\$128,861	24.39%	115	139	-17.27%	\$145,026	\$140,870	2.95%
Saginaw Board of REALTORS®	1,222	974	25.46%	\$168,369	\$142,460	18.19%	245	254	-3.54%	\$186,421	\$153,577	21.39%
Sanilac County	243	209	16.27%	\$200,898	\$165,818	21.16%	44	68	-35.29%	\$202,694	\$183,976	10.17%
Southwestern Michigan Association of REALTORS®	1,987	1,714	15.93%	\$319,574	\$268,352	19.09%	364	494	-26.32%	\$351,070	\$333,521	5.26%
St. Clair County	1,159	988	17.31%	\$236,009	\$195,177	20.92%	198	253	-21.74%	\$253,877	\$227,071	11.81%
St. Joseph County Association of REALTORS®	759	824	-7.89%	\$277,241	\$269,870	2.73%	364	494	-26.32%	\$351,070	\$333,521	5.26%
Aspire North Association of REALTORS®	1,510	1,378	9.58%	\$395,313	\$314,949	25.52%	314	411	-23.60%	\$432,660	\$371,254	16.54%
Tuscola County	219	175	25.14%	\$165,969	\$138,577	19.77%	38	39	-2.56%	\$189,063	\$141,409	33.70%
Upper Peninsula Association of REALTORS® *	1,881	1,401	34.26%	\$167,121	\$137,936	21.16%	377	382	-1.31%	\$172,492	\$150,470	14.64%
Water Wonderland Board of REALTORS®	1,467	1,285	14.16%	\$186,735	\$151,681	23.11%	344	433	-20.55%	\$209,707	\$167,542	25.17%
West Central Association of REALTORS®	1,008	926	8.86%	\$183,586	\$163,190	12.50%	182	209	-12.92%	\$210,609	\$172,566	22.05%
West Michigan Lakeshore Association of REALTORS®	3,295	3,028	8.82%	\$296,297	\$242,670	22.10%	581	734	-20.84%	\$312,226	\$264,157	18.20%
<b>TOTALS</b>	<b>71,514</b>	<b>63,449</b>	<b>12.71%</b>	<b>\$236,661</b>	<b>\$203,261</b>	<b>16.43%</b>	<b>12,852</b>	<b>15,696</b>	<b>-18.12%</b>	<b>\$245,439</b>	<b>\$219,549</b>	<b>11.79%</b>

\*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula